To apply for a GPE Fellow position: Submit an updated resume and cover letter to <a href="mailto:sasprofessionaldevelopment@yale.edu">gsasprofessionaldevelopment@yale.edu</a> with the subject header "[Name of Fellow position]" by Sunday, July. 14 at 11:59 p.m.

# **Outreach and Corporate Engagement Fellow - Yale Ventures**

Mentor: Lauren Steele, Outreach and Corporate Engagement Manager

Fellow Title: Outreach and Corporate Engagement Fellow

**Organization Name:** Yale Ventures

**Organization Website:** https://ventures.yale.edu/partnerships

**Organization Description:** Yale Ventures leads the University's approach to corporate partnerships through our Corporate Strategy and Engagement Office (CSEO); working to develop private and industry sector connections and collaborations in support of Yale research and educational missions. We focus on cultivating, developing, and managing corporate partnerships that are aligned with Yale's scientific, engineering, and healthcare innovators to advance discovery, research, and trainee development. We work with deeply committed Yale scientists and physicians who understand that working together with industry partners can bring the most effective and impactful discoveries to the world.

### **GPE Fellow Responsibilities:**

We are seeking a PhD student to join the Corporate Strategy and Engagement team for the fall semester as part of the GSAS Professional Experience Fellowship Program. This position offers a unique opportunity to work closely with the YCNCC on fundraising/corporate relations initiatives, which focus on Measuring, Reporting, and Verification (MRV) for oceans, Enhanced Rock Weathering (ERW), soils, and forests. This fellowship will provide valuable experience in environmental fundraising/corporate relations and contribute significantly to our mission at the Yale Center for Natural Carbon Capture.

#### **Responsibilities:**

- Collaborate with MRV Faculty group and CSEO to assist in the development and implementation of fundraising/corporate relations strategies
- Conduct research on potential funding sources, including corporations.
- Draft and edit fundraising/corporate relations materials, including proposals, prospect outreach, and project briefings.

#### **Desired GPE Fellow Qualifications:**

• Current PhD student at Yale University, preferably in a field related to environmental science, sustainability, or a similar discipline.

- Background or interest in one or more of the following areas: natural climate solutions, MRV for oceans, Enhanced Rock Weathering (ERW), soils, and forests.
- Interest to learn more about industry approaches to ESG, Net Zero, and Environmental Sustainbility

## **GPE Fellow Learning Objectives:**

- Gain hands-on experience in fundraising/corporate relations within an academic and environmental context.
- Develop and enhance skills in corporate research, contracting, and fundraising/corporate relations strategy.
- Understand the role of fundraising/corporate relations in supporting environmental initiatives and research.
- Build a professional network with faculty, staff, and external partners involved in environmental science and sustainability.
- Contribute to impactful projects that align with the mission of the Yale Center for Natural Carbon Capture.

**Number of Available Positions: 1**